

Cable Address "Edison, New York"

From the Laboratory
of
Thomas A. Edison,
Orange, N.J.

December 8, 1920.

Mr. Meyer Bloomfield,
Industrial Relations,
6 Beacon St., Boston, Mass.

My dear Mr. Bloomfield:

The foreman deserves a special supplement. Of the many factors entering into a successfully managed industry, he is one of the most important.

A good foreman realizes that he represents his company, and that the workmen under his direction will judge the company's policy by his own. Real leadership is founded on the respect and trust of the men who are led. A foreman who is unfair, a tyrant, or a toady will do more damage to an organization in a day than his influence on production can undo in a year.

It is as well for a foreman to be ambitious as for any other man, but his ambition will never land him anywhere until he learns that success is founded on team work. If he has the loyalty and confidence of his men he can accomplish wonders for his company.

Yours very truly,

Thos A Edison